



INTEGRATION PARTNERS

The Webroot® Partner Edge program enables partners to grow with predictable and recurring revenue through cloud-based cybersecurity and threat intelligence solutions. By providing the industry-specific tools, intelligence, training, certifications, integrations, platforms, and support partners need to maintain trust and reliability with their customers, Webroot empowers businesses to become their most successful.

As part of our commitment to managed service providers (MSPs), why we partner with best-in-class remote monitoring and management and professional services automation vendors. Our integrations offer easy management, security, and efficacy for MSPs, while our sales and marketing enablement and technical and sales certifications support your profitability and business growth.

Why partner with Webroot?

- » Single solution for both antivirus & antimalware
- » Powerful endpoint, mobile, and DNS-layer security, plus end user education
- » Seamless, automated deployment and management your preferred RMM / PSA partner
- » Intuitive management with single-pane-of-glass dashboards
- » Webroot Unity API (REST API) offers streamlined Webroot agent deployment and setup
- » Powerful remote agent commands, automatic remediation, no reimaging
- » Lower operational costs, superior productivity & increased customer satisfaction
- » Zero on-site hardware infrastructure to maintain
- » Tech support by U.S. based Webroot employees, within each region, in 60+ languages

Available Integrations

Atera

Supporting Atera's all-in-one SaaS mantra, the Webroot and Atera integration will change the way you run your MSP business. Activate Webroot within Atera for less hassle, more control, and Smarter Cybersecurity® solutions that actually work for MSPs.

Autotask

Webroot SecureAnywhere® Business Endpoint Protection integrates seamlessly into the Autotask Endpoint Management (AEM) console to give IT service providers intuitive management and next-generation security.

"Webroot is very lightweight, very easy to deploy, fully integrated and very comprehensive."

Michael George, CEO, Continuum

ConnectWise

The full Webroot integration within ConnectWise® Automate™ empowers MSPs with robust status information and commands that make multi-vector SecureAnywhere® Business Endpoint Protection even more powerful.

Continuum

With the Continuum and Webroot integration, you can manage and protect clients' endpoints through the Continuum IT Support Portal, enabling you to increase profitability while providing the best possible service to your customers.

Kaseya

Combining Kaseya and Webroot provides the security, efficacy, ease of management, and cost savings endpoint administrators need to protect customers and users, increase efficiency, and shorten response times.

NinjaRMM

Leverage the NinjaRMM to deploy Webroot protection to all endpoints under specific Ninja policies and take advantage of granular visibility, integrated search, and an integrated device viewer.

Exclusive Webroot® MSP Partner Benefits

Webroot Unity API enables MSPs to access additional Webroot endpoint data and services for more efficient business operations and better service delivery.

MSPs who utilize Unity API enjoy:

- » Enhanced automation and better services
- » Reduced management and operational costs
- » Improved granularity and reports customization
- » Simplified billing and invoicing

Go-To-Market Toolkit

Resource Center – marketing & sales enablement tools

Co-branded Emails & Lead Generation Tools – custom free trial links

Web Syndication – set it & forget it microsite

Partner Community Access – peer-to-peer connection

Sales Enablement

Competitive intelligence

Sales tools

Product collateral

Sales training & certification

Marketing enablement funds

Technical Enablement

Technical training & certification

Pre-sales engineering support

Product training

“Our security platform has evolved because of the technology that Webroot has. They’ve done a fantastic job of their API development and we use it as a baseline for many other vendors.”

Gavin Gamber, VP of Channel Alliances at ConnectWise

“Webroot integrates directly into our AEM technology. It’s very easy to deploy and it allows us to manage the entire experience from one single pane of glass.”

Kevin Donovan, VP of Sales at Autotask

About Webroot

Webroot protects your clients against sophisticated threats—no matter how or where users connect. Designed with MSPs, resellers, distributors, and technology vendors in mind, the Webroot Partner Edge Program offers competitive margins, recurring revenue, lower operational costs, and proven endpoint, mobile, and DNS-layer security. For more information, visit www.webroot.com/partners

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